

53 Strategies To Get More Listings Real Estate Agents That Really Work

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HOW TO get rid of mould and damp in a property is something many homeowners will need to know - particularly in the winter months. Property experts have shared their tips to get rid of damp in a home.

My name is Jason Morris. I'm the founder of the Facebook Group Real Estate Agents that REALLY work. This book is 53 Strategies to help real estate agents list more homes and sell more real estate

These ready-to-use, brain-friendly strategies, standards-based activities, planning templates, and reproducibles help teachers boost literacy development and teach with the brain in mind.

If you teach adults, 53 Interesting Ways of Helping Your Students to Study is designed to help you. It provides practical suggestions, each tried and tested, for helping students to improve their learning in class and at home. The authors demonstrate how educators can effectively support students through the whole learning process: beginning to study; planning one's studying; studying through reading; taking notes; writing; learning with others; using library resources; revision; and exams. Whether you're new to teaching and keen to develop good strategies, or more experienced and looking to expand your repertoire, 53 Interesting Ways of Helping Your Students to Study is a handy guide to keep on your desk.

Glioblastoma Resistance to Chemotherapy: Molecular Mechanisms and Innovative Reversal Strategies brings current knowledge from an international team of experts on the science and clinical management of glioblastoma chemoresistance. The book discusses topics such as molecular mechanisms of chemoresistance, experimental models to study chemoresistance, chemoresistance to drugs other than Temozolomide, and specific strategies to

reverse chemoresistance. Additionally, it encompasses information on how to mitigate chemoresistance by targeted enhancement of p53 function. This book is a valuable resource for cancer researchers, oncologists, neuro-oncologists and other members of the biomedical field. Glioblastoma (GBM) is the most invasive and malignant primary brain tumor in humans with poor survival after diagnosis, therefore it is imperative that molecular and cellular mechanisms behind therapy resistant GBM cells, as well as the therapeutic strategies available to counter the resistance are comprehensively understood. Provides comprehensive, core knowledge related to the entire discipline of glioblastoma chemoresistance, from its many etiological mechanisms, to specific strategies to reverse resistance Presents current information from an international team of experts on the basic science, pre-clinical research, and clinical management of glioblastoma chemoresistance Discusses molecular and cellular mechanisms behind therapy resistant glioblastoma cells, as well as the therapeutic strategies available to counter this resistance

Lectures remain a staple form of teaching in higher and professional education, yet presenting doesn't come naturally to most of us. 53 Interesting Things to do in your Lectures provides practical suggestions, each tried and tested, for developing really effective lectures and presentations across all disciplines. The authors cover the full presentation process, from structuring the lecture, to use of illustrations and technology, techniques to attract and sustain student attention, active learning strategies, and dealing with questions. Whether you're new to lecturing and training and keen to develop good presentation technique, or more experienced and looking to expand your repertoire, 53 Interesting Things to do in your Lectures is a handy guide to keep on your desk.

See faster results through everyday feedback. The Feedback Imperative: How to Give Everyday Feedback to Speed Up Your Team's Success reveals the hidden reasons why giving feedback to employees can be so difficult and yet so urgently needed in today's workplace, and provides the definitive steps for overcoming feedback avoidance and taking great leaps forward with employee engagement, retention, and performance. Anna Carroll applies her extensive research and expertise in business consulting and psychology to illustrate how brain science, generational trends, our information economy, limiting beliefs, and organizational culture collide in the new workplace, creating a huge gap between the supply and demand of helpful professional feedback. In her "Seven Steps to Everyday Feedback" and sixteen tools for self-assessment and planning, Carroll provides detailed instructions for leaders to execute a feedback turnaround that will quench their team members' thirst for helpful feedback and build a culture in which employee-to-leader and peer-to-peer feedback are welcome as well.

Customers today are overloaded with information and overwhelmed by options. The truth is, product value is so high across the competition that any kind of meaningful product differentiation--at least in the customers' eyes--has all but disappeared. Therefore, between not recognizing product differences, combined with not having any time to spare to investigate what they don't know, the difference maker for many decision makers . . . is you! The salesperson who is always responsive and completely focused on value will, more times than not, be the one who will stand out from the crowd and get the sale. Combining leading-edge research with a vast amount of field experience, Amp Up Your Sales will show anyone how to become the trusted sales professional who consistently wins new business. Readers will learn how to: " Maximize the value of their selling" Accelerate responsiveness to build trust and credibility" Earn valuable selling time with customers" Shape the buyer's vision" Integrate persuasive stories into their sales process" Build lasting relationships through follow-up and customer service The bad news is, your customers won't understand and appreciate all the advantages of your product. The good news is, they aren't making the decision based on the product, but on you!

This volume will describe recent progress and future directions in radiation oncology and biology research, focusing on strategies designed to improve disease control and reduce the risk of long-term adverse effects on patients. As more and more patients are becoming long-term survivors, this strategy will become increasingly important--in radiation oncology and throughout the field of oncology.

This book describes important developments and emerging trends in experimental and clinical cancer gene therapy. It reflects the tremendous advances made over recent years with respect to immunogenes, suicide genes and gene correction therapies, as well as in gene suppression and miRNA therapies. Many of the described strategies focus on the generation of more efficient and specific means of attack at known and novel cellular targets associated with tumor development and progression. The book also details parallel improvements in vector design, vector delivery, and therapeutic efficacy. It offers readers a stimulating, broad overview of advances in the field, linking experimental strategies to their clinical applications.

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