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teach you the fundamental skills needed to win life's challenges and become successful. By learning to adapt the teachings within the Why Factor, and learning from the life experiences of Ayo Olaseinde, you are sure to achieve tremendous success in your own life, be it personal success, professional success or success at home.

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Are You Happy?Has The World Seen The Best Of You?Do You Have More To GiveThe Why Factor, written by successful entrepreneur Ayo Olaseinde, is a personal story of learning from successes and failures and using them to achieve considerable success. Through the life lessons of Ayo, you too will learn how to achieve a healthy, successful and positive lifestyle. In order to become successful within the Why Factor, you need to remain open minded and willing to learn. The Why Factor derives from a characteristic within us that has been around since the beginning of mankind; asking the "Why?" question. By re-introducing the question "Why?" in a positive manner into our daily lives, we can develop a better understanding of life and learn to build a happier, positive and more successful way of life. The Why Factor, developed by Ayo Olaseinde, will empower you and teach you the fundamental skills needed to win life's challenges and become successful. By learning to adapt the teachings within the Why Factor,

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and learning from the life experiences of Ayo Olaseinde, you are sure to achieve tremendous success in your own life, be it personal success, professional success or success at home. Join us on our mission to share the gift of HEALTH, HAPPINESS & WEALTH. "Never, Ever, Ever Question Your Ability But Question Your Performance Daily!" "Why Not You?"

Are you happy? Has the world seen the best of you? Do you have more to give? Ayo Olaseinde started as a casual labourer in a bakery. Today he is a successful businessman, who has built an organisation that has turned over 300 million dollars worth of merchandise, through his past and current business ventures. Ayo calls himself a student of success and failure, with over 30 years of experience. He has trained countless people to achieve success and a better life. Simply put, by re-introducing the question "Why?" into his life, Mr Olaseinde has achieved tremendous success, both personally and professionally. This in turn has helped him develop The Why Factor System for achieving a healthy, successful and positive lifestyle. The Why Factor System derives from a characteristic within us that has been around since the beginning of mankind; Asking the "Why?" question. By re-introducing the question "Why?" in a positive manner into our daily lives, we can develop a better understanding of life

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and learn to build a happier, positive and more successful way of life. The Why Factor, developed by Ayo Olaseinde, will empower you and teach you the fundamental skills needed to win life's challenges and become successful. By learning to adapt the teachings within The Why Factor, and learning from the life experiences of Ayo Olaseinde, you are sure to achieve tremendous success in your own life, be it a personal success, professional success or success at home. Join us on our mission to share the gift of health, happiness, & wealth! "Never, ever, ever question your ability but question your performance daily!" - Ayo Olaseinde

YOUR KNOWLEDGE, EXPERIENCE, AND STORY CAN CHANGE SOMEONE ELSE'S LIFE AND ALSO MAKE YOU A FORTUNE Everyone has a story, and there's never been a better time to turn your story, talent, experiences, and passion into wealth. In this book Wealth Messenger, world-acclaimed speaker, coach, teacher and ambassador of possibilities Geoffrey Semaganda shares in plain English his proven strategy for developing yourself, your story and your message in order to deliver you multiple streams of income and secure your financial future while making a difference other people's lives. In this informative and inspirational book by Geoffrey Semaganda, founder of the Action Wealth Academy, you will learn how to: * Develop your story and your

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"If you're looking for success, Geoffrey delivers. I have had the pleasure of working with Geoffrey over many years in the United States, Europe and Africa. His insights and experience provide proven formulas to accelerate your career, and put you on the path to personal and professional success."-CHIP CUMMINGS (USA), international speaker and bestselling author of Zero Risk Real Estate

"No matter how successful you are, no matter how many great things you have accomplished in business, there is always something that you can improve upon in your life. I have been writing my book for years, but Geoffrey came along and created a simple but effective plan to create not just the book but the entire Why Factor Academy training in record time. I thought I was the hardest worker in the world but I definitely found my match. Geoffrey delivers what he promises. Period."-AYO OLASEINDE (UK), Vice President, Saladmaster Europe and Africa

Author, Have You Got the WHY

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Factor? _____ GEOFFREY SEMAGANDA has been running a global business investment, training, real estate and consultancy firm that helps companies around the world run more efficiently, productively and profitably. He has helped hundreds of ordinary people turn their passion, experiences and stories into their becoming a Professional Expert with world-class income-generating suites of products. An entrepreneur, speaker, author and philanthropist, he is the founder and CEO of the Action Wealth Group of companies, and a spokesperson to three charities for youth development, fresh water wells, and giving blood.
www.ActionWealthAcademy.com.

YOUR KNOWLEDGE, EXPERIENCE, AND STORY CAN CHANGE SOMEONE ELSE'S LIFE AND ALSO MAKE YOU A FORTUNE. Everyone has a story, and there's never been a better time to turn your story, talent, experiences, and passion into wealth. In this book, "Wealth Messenger," world-acclaimed speaker, coach, teacher and ambassador of possibilities Geoffrey Semaganda shares in plain English his proven strategy for developing yourself, your story and your message in order to deliver you multiple streams of income and secure your financial future while making a difference other people's lives. In this informative and inspirational book by Geoffrey Semaganda, founder of the Action

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Wealth Academy, you will learn how to: *Develop your story and your message *Position yourself and your business as a trusted expert authority in your field *Package your message into the 10 most profitable products for sale*Promote yourself and your products for maximum profit *Create multiple streams of income using your subject *Create partnerships to market your products all over the world *Use existing technology to build a 6-figure income machine*Live a profoundly meaningful and purposeful life *Use your story and message to raise money for charities

"If you're looking for success, Geoffrey delivers. I have had the pleasure of working with Geoffrey over many years in the United States, Europe and Africa. His insights and experience provide proven formulas to accelerate your career, and put you on the path to personal and professional success."--CHIP CUMMINGS (USA), international speaker and bestselling author of "Zero Risk Real Estate "No matter how successful you are, no matter how many great things you have accomplished in business, there is always something that you can improve upon in your life. I have been writing my book for years, but Geoffrey came along and created a simple but effective plan to create not just the book but the entire "Why Factor Academy" training in record time. I thought I was the hardest worker in the world but I definitely found my match. Geoffrey delivers what he promises. Period."--AYO OLASEINDE (UK), Vice President,

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Saladmaster Europe and AfricaAuthor, "Have You Got the WHY Factor?" GEOFFREY SEMAGANDA has been running a global business investment, training, real estate and consultancy firm that helps companies around the world run more efficiently, productively and profitably. He has helped hundreds of ordinary people turn their passion, experiences and stories into their becoming a Professional Expert with world-class income-generating suites of products. An entrepreneur, speaker, author and philanthropist, he is the founder and CEO of the Action Wealth Group of companies, and a spokesperson to three charities for youth development, fresh water wells, and giving blood. www.ActionWealthAcademy.com.

Larry Dickmans story began on a small farm outside of Hammond, Minnesota, where he was born in 1934. When the family moved to Oregon, Larrys mother grew tired of her husbands nonstop drinking. She gave her son a choice: Come with her and his sister or stay with his father. He made the wrong choice by staying with his dad, but things brightened up at a church social when he met Elaine Rogers, the girl hed marry after serving a few years in the U.S. Navy. Becoming a family man meant paying bills, and he stumbled into selling cookware. At first, he made \$50 for every set of cookware he sold, and he felt rich. From there, it was on to selling sewing

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machines and cars before he joined Saladmaster. In this memoir, he shares critical lessons for sales professionals, including how to: qualify referrals in tactful ways; get follow-up appointments; and embrace change even when you like the status quo. Fifty years in direct sales has given Larry exciting lessons to share for professionals in all fields. Get ready to be delighted by the adventures of A Salesman! There are a few special people in the world who have lifted themselves up from modest beginnings to special, rewarding lives based on faith, integrity, and happiness. This book shares life lessons and wisdom from one of those special people who has, in fact, changed lives. --Keith Peterson, president, Saladmaster

Africa for Sale? Positioning the State, Land and Society in Foreign Large-Scale Land Acquisitions in Africa analyzes the role of the state in driving, negotiating and facilitating (foreign) land deals, and examines the extent to which large-scale land acquisitions are conditioned by land policies and state relations.

Claude E. Ake, radical African political philosopher of the first four decades of the postcolonial era, stands out as a progressive social force whose writings continue to have appeal and relevance long after his untimely death in 1996. In examining Ake's

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intellectual works, Jeremiah O. Arowosegbe sets out the framework of his theoretical orientations in the context of his life, and reveals him as one of the most fertile and influential voices within the social sciences community in Africa. In tracing the genesis and development of Ake's political thought, Arowosegbe draws attention to Ake's compelling account of the material implications and political costs of European colonisation of Africa and his conception of a different future for the continent. Approaching his subject from a Gramscian and Marxist perspective, Arowosegbe elucidates how Ake's philosophy demonstrates the intimate entanglement of class and social, cultural and historical issues, and how, as a contributor to endogenous knowledge production and postcolonial studies on Africa, Ake is firmly rooted in a South-driven critique of Western historicism. It is Arowosegbe's conviction that engaged scholars are uniquely important in challenging existing hierarchies, oppressive institutions, and truth regimes – and the structures of power that produce and support them; and much can be drawn from their contributions and failings alike. This work contributes to a hitherto neglected focus area: the impact across the continent of the ideas and lives of African and other global South academics, intellectuals and scholar-activists. Among them, Ake is representative of bold scholarly initiatives in asserting the identities of African and

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other non-Western cultures through a mindful rewriting of the intellectual and nationalist histories of these societies on their own terms. In foregrounding the contribution of Ake with respect to both autochthonous traditional insights and endogenous knowledge production on the continent, Arowosegbe aims at fostering the continuance of a living and potent tradition of critique and resistance. Engaging with the lingering impact of colonialism on previously colonised societies, this timely book will be of immense value to scholars and students of philosophy and political science as well as African intellectual history, African studies, postcolonial studies and subaltern studies.

¿Eres feliz? ¿Has mostrado al mundo lo mejor de ti? ¿Tienes aún más que dar? Ayo Olaseinde se inició como un trabajador temporal en una panadería. Hoy es un em- presario exitoso fundador de una organización que ha producido más de 300 millones de dólares en mercancías a través de transacciones pasadas y presentes. Ayo se considera un estudiante del éxito y del fracaso con más de 30 años de experiencia. Ha capacitado a innumerables personas a lograr el éxito y una vida mejor. En pocas palabras, por medio de reintroducir la

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pregunta "Why" en su vida, el Sr. Olaseinde ha logrado un gran éxito tanto personal como profesional. A su vez, esto le ha ayudado a desarrollar el sistema why factor para poder lograr un estilo de vida saludable, exitoso y positivo. El Why Factor se deriva de una característica dentro de nosotros que ha estado presente desde los comienzos de la humanidad; el preguntarse el "¿Why?". Al reintroducir la pregunta "¿Why?" de una manera positiva en nuestra vida diaria, podemos desarrollar un mejor entendimiento de la misma y aprender a construir un estilo de vida más feliz, positivo y más exitoso. El Why Factor, desarrollado por Ayo Olaseinde, te va a empoderar y enseñar las habilidades fundamentales necesarias para ganar los retos de la vida y tener éxito. Al aprender a adoptar las enseñanzas contenidas en el Why Factor, y aprender de las experiencias vivenciales de Ayo Olaseinde, te aseguras poder lograr un gran éxito en tu vida, ya sea personal, profesional o en el hogar. ¡Únete a nuestra misión para compartir el don de la SALUD, la FELICIDAD y la RIQUEZA! "¡Nunca, nunca, nunca cuestionas tu capacidad, sino cuestiona tu rendimiento diario!"

The Life You Want Is There for The Asking! In this powerful book, motivational speaker and directional thinking expert, Eddie LeMoine, provides practical tools, tips and strategies that will help you

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change your thinking, and your life, forever. Eddie's step-by-step, hands-on approach encourages you to stop dreaming about the life you've always wanted and just make it happen, NOW! The potential to create everything you could possibly desire is already within you, and by changing a few small things, you will be able to "Bring About What You Think About"! Follow Eddie's steps in this book and you will unleash the incredible power of your mind and create the life of your dreams.

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